# **JORGE TAMAYO**

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# **Employment**

2018-present	Harvard Business School, Assistant Professor of Business Administration
2009-2016	Research Department, Central Bank of Colombia, Medellin, Colombia
2009-2012	Adjunct Professor, Department of Economics, EAFIT University, Medellin, Colombia
Education	
2018	University of Southern California
2013	Ph.D., Economics EAFIT University, Medellin, Colombia Master of Science in Applied Mathematics
2008	EAFIT University, Medellin, Colombia

Bachelor of Arts in Economics (Graduation with Honors)

## Fellowship, Honors, Awards, and Grants

2017	Assistantship Award, University of Southern California
2017	Summer Research Award 2017, University of Southern California, Department of Economics
2016	USC Dornsife INET Graduate Fellowship
2015	Best Third Year Paper, University of Southern California, Department of Economics
2014	Best Second Year Paper, University of Southern California, Department of Economics
2012	Doctoral Scholarship, Central Bank of Colombia, 2012-2014
2011	Research Grant by IADB for the project: "Protecting Workers against Unemployment in Latin America
	and the Caribbean," joint with Carlos Medina and Jairo Nunez. Coordinators: Robert J. LaLonde
	(University of Chicago), Carmen Pagés-Serra, IDB, Verónica Alaimo, IDB and Jacqueline Mazza, IDB
2008	Honor Scholarship EAFIT University, for Graduate Studies: Master of Science in Applied Mathematics
2008	Graduation with Honors, EAFIT University, Department of Economics
2007	Second Place, National Higher Education Test (ECAES), Subject: Economics
2005	Honor Scholarship, Best GPA, EAFIT University, Department of Economics

## **Research Interests**

Industrial Organization and Industrial Development

## **Publications**

Khanna, G., Medina, C., Nyshadham, A., Posso, C., and Tamayo, J., (2020) "Job Loss and Crime in Colombia." forthcoming American Economic Review Insights.

## **Research Papers:**

Adhvaryu, A., Nyshadham, A., and Tamayo, J.A. (2020), "Managerial Quality and Productivity Dynamics," NBER Working Paper Series, 25852 [*R&R Review of Economic Studies*]

Adhvaryu, A., Molina, T., Nyshadham, A., and Tamayo, J., (2020), "Helping Children Catch Up: Early Life Shocks and the Progresa Experiment," NBER Working Paper Series 24848 [*Submitted*].

Adhvaryu, A., Gauthier, J.F., Nyshadham, A., and Tamayo, J., (2020), "Absenteeism, Productivity, and Relational Contracting Inside the Firm" [*Submitted*]

Adhvaryu, A., Bassi, V., Nyshadham, A., and Tamayo, J., (2020), "No Line Left Behind: Assortative Matching Inside the Firm" [*Submitted*]

Adhvaryu, A., Gutierrez, E., Nyshadham, A., and Tamayo, J., (2020), "Diagnosing Quality: Patient-Provider Interactions and the Demand for Health Care" [*Submitted*]

Khanna, G., Medina, C., Nyshadham, A. and Tamayo, J., (2020) "Formal Employment and Organized Crime: Regression Discontinuity Evidence from Colombia". [Submitted]

Guarin, A., Medina, C.A., and Tamayo, J., (2020), "The Effects of Punishment of Crime in Colombia on Deterrence, Incapacitation, and Human Capital Formation," [Submitted]

Adhvaryu, A., Gauthier, J.F., Nyshadham, A., and Tamayo, J., (2020), "Optimal Contracts with Psychometrics" [Working Paper]

Adhvaryu, A., Nyshadham, A., and Tamayo, J., (2020), "Monitoring and Managerial Effort: Evidence from the Fast Food Industry" [Working Paper]

Guarin, A., Posso, C., Saravia, E., and Tamayo, J., "Do Skilled Physicians Improve Birth Outcomes? Evidence from Physicians Randomized into National Public Service Program" [Working Paper]

Khanna, G., Medina, C., Nyshadham, A., Ramos, D., Tamayo, J., and Tiew, A., "Urban Transportation Infrastructure, Crime, and Economic Opportunity in Spatial Equilibrium" [Working Paper]

Adhvaryu, A., Nyshadham, A., and Tamayo, J., (2020), "Managing Demand Shocks: Evidence from Quick Service Restaurants" [**Draft coming soon**]

Adhvaryu, A., Gauthier, J.F., Nyshadham, A., and Tamayo, J., (2020), "Model Selection for Optimal Screening with AI in Hiring" [**Draft coming soon**]

Adhvaryu, A., Nyshadham, A., and Tamayo, J., (2020), "Organizational Responses to Product Cycles: Evidence from Auto Manufacturing" [**Draft coming soon**]

Adhvaryu, A., Nyshadham, A., and Tamayo, J., (2020), "Behavioral Bidding in a Manufacturing Supply Chain" [**Draft coming soon**]

Guarin, A., Posso, C., Saravia, E., and Tamayo, J., "Healing the gender Gap: The Impacts of Randomized first-job on Female physicians" [**Draft coming soon**]

#### **Memberships & Competition**

Chica, C. and Tamayo, J., (2020), "Membership in Dynamic Competition,". [Revised and submitted Management Science]

Chica, C., Chuk, K. and Tamayo, J., (2020), "The Exclusive Non-Exclusive Two-Sided Market." [Revised and submitted Management Science]

Tamayo, J. and Tan, G. (2020), "Competition in Two-Part Tariffs between Asymmetric Firms," [Submitted]

Fioretti, M., and Tamayo, J., (2020), The price of water and dynamic spillovers: hydropower generation in Colombia [Working Paper]

## **Cases and Teaching Materials**

- 1. Tamayo, J., Nanda, A., and Cross, M. "Medellin Reborn (A)." Harvard Business School Case 720-453, April 2020.
- 2. Tamayo, J., Nanda, A., and Cross, M. "Medellin Reborn (B)." Harvard Business School Case 720-453, April 2020
- 3. Tamayo, J, Snowberg, E., Martinez, J. and Cal, M. "Toyota and SMATA in Argentina (A)." Harvard Business School Case 721-394, December 2020.
- 4. Tamayo, J, Snowberg, E., Martinez, J. and Cal, M. "Toyota and SMATA in Argentina (B)." Harvard Business School Case 721-394, December 2020.
- 5. Tamayo, J, Snowberg, E., Martinez, J. and Cal, M. "Toyota and SMATA in Argentina (C)." Harvard Business School Case 721-394, December 2020.

#### **Conferences and Seminars**

- **2019** University of Michigan, USC, HBS, Empirical Management Conference, H2D2, Banco de la Republica de Colombia
- 2018 Harvard University, USC, Midwest International Economic Development Conference, USC-INET, The Economics of Informality (Universidad del Rosario), Boston Area IO Conference, Empirical Management Conference.
- 2017 IGC/CDEP/Chazen Conference on Firms, Trade, and Development (Columbia University), 15th Annual International Industrial Organization Conference (*Rising Stars* Session), 8th annual SoCCAM Conference, University of Southern California (Development and Theory Seminar).
- 2016 14th Annual International Industrial Organization Conference (*Rising Stars* Session), 3rd Conference of the International Association for Applied Econometrics (IAAE 2016), 2016 Asian Meeting of the Econometric Society, Western Economic Association International, LACEA-LAMES 2016, Asia-Pacific Industrial Organisation Conference.
- 2011 6th IZA/World Bank Conference: Employment and Development, Mexico City, Mexico, IV Statistics Summer School for Social Sciences and Economy –*CEAES- Universidad Nacional de Colombia*, Medellin, Colombia.
- **2010** Banco de la Republica's Economics Workshop (Bogotá), VII Annual Seminar of *Ensayos Sobre Política Económica*, Bogotá, Colombia, Banco de la Republica's Economics Workshop, Medellin, Colombia.

#### References

**Guofu Tan**Professor of Economics
University of Southern California

**Anant Nyshadham** Assistant Professor Boston College

# Achyuta Adhvaryu

Assistant Professor University of Michigan

# **Odilon Camara**

Associate Professor of Finance and Business Economics University of Southern California

# **Hashem Pesaran**

John Elliott Distinguished Chair in Economics University of Southern California